



---

AVENUE THERAPEUTICS, INC. | NASDAQ: ATXI | JUNE 2019

# Forward Looking Statements

Statements in this presentation that are not descriptions of historical facts are forward-looking statements within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. We have attempted to identify forward-looking statements by terminology including “anticipates,” “believes,” “can,” “continue,” “could,” “estimates,” “expects,” “intends,” “may,” “plans,” “potential,” “predicts,” “should,” or “will” or the negative of these terms or other comparable terminology. Forward-looking statements are based on management’s current expectations and are subject to risks and uncertainties that could negatively affect our business, operating results, financial condition and stock price. Factors that could cause actual results to differ materially from those currently anticipated are risks relating to: our growth strategy; results of research and development activities; uncertainties relating to preclinical and clinical testing; our dependence on third party suppliers; our ability to obtain, perform under and maintain financing and strategic agreements and relationships; our ability to attract, integrate, and retain key personnel; the early stage of products under development; our need for substantial funds; government regulation; patent and intellectual property matters; competition; as well as other risks described in the “Risk Factors” section of our Annual Report on Form 10-K for the year ended December 31, 2018 (“Form 10-K”) and other periodic reports filed from time to time with the Securities and Exchange Commission. We expressly disclaim any obligation or undertaking to update or revise any statements contained herein to reflect any change in our expectations or any changes in events, conditions or circumstances after the date of this presentation. You should read carefully our “Special Cautionary Notice Regarding Forward-looking Statements” and the factors described in the “Risk Factors” sections of our Form 10-K and other periodic reports to better understand the risks and uncertainties inherent in our business.



# Value Proposition

1. Two-stage acquisition agreement with InvaGen minimizes dilution and provides substantial upside to shareholders
2. IV tramadol has a substantial market opportunity and can sell hundreds of millions of dollars or more in the U.S.
3. Strong IP position on our proprietary dosing regimen expected to protect exclusivity in the U.S. into the late 2030's



# Why IV Tramadol?

## Uniquely Positioned to Address a Clear and Significant Need for New Therapies for Post-operative Pain Amidst Opioid Crisis

- Dual MOA delivers opioid efficacy with less abuse potential and risk of dependence
- **If approved, IV Tramadol will be the only intravenous Schedule IV opioid in the U.S.**
- Provides convenient bridge to widely prescribed oral tramadol, which has established efficacy and safety
- Fills in the gap in acute care space between IV acetaminophen/NSAIDs and conventional narcotics

## Broad Applicability with Potential to Replace Conventional Narcotics in Wide Range of Patients

- A new option for patients with contraindications to NSAIDs, those who can't tolerate strong narcotics, and those unwilling to take strong narcotics, etc.



# Unique Dual Mechanism of Action Among IV Analgesics

## IV TRAMADOL



### **Schedule IV** versus Conventional Narcotics (Schedule II)

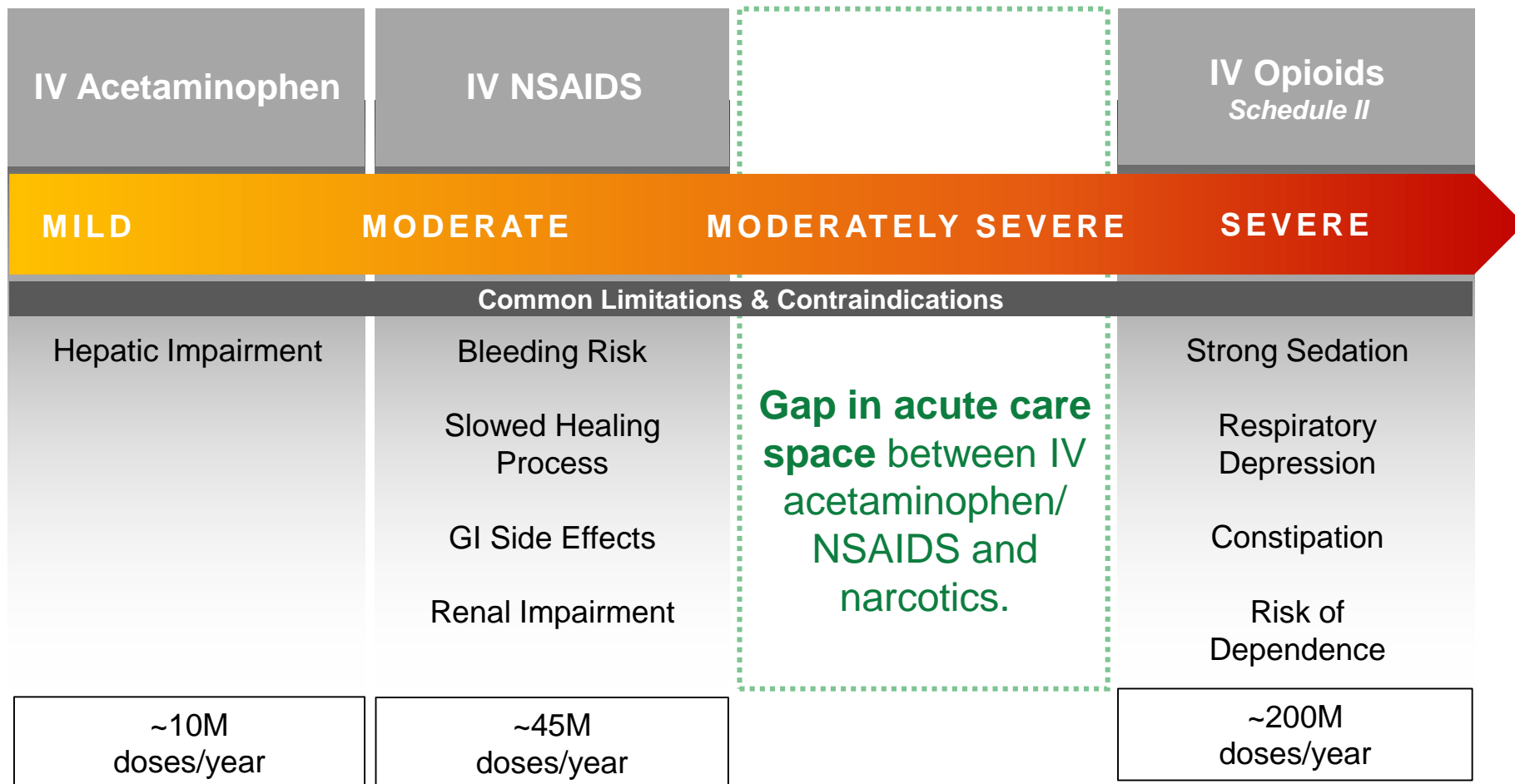
Note: Schedule IV means a low potential for abuse and low risk of dependence. Schedule II drugs have a high potential for abuse, with use potentially leading to severe psychological or physical dependence.

Source: <https://www.dea.gov/druginfo/ds.shtml>



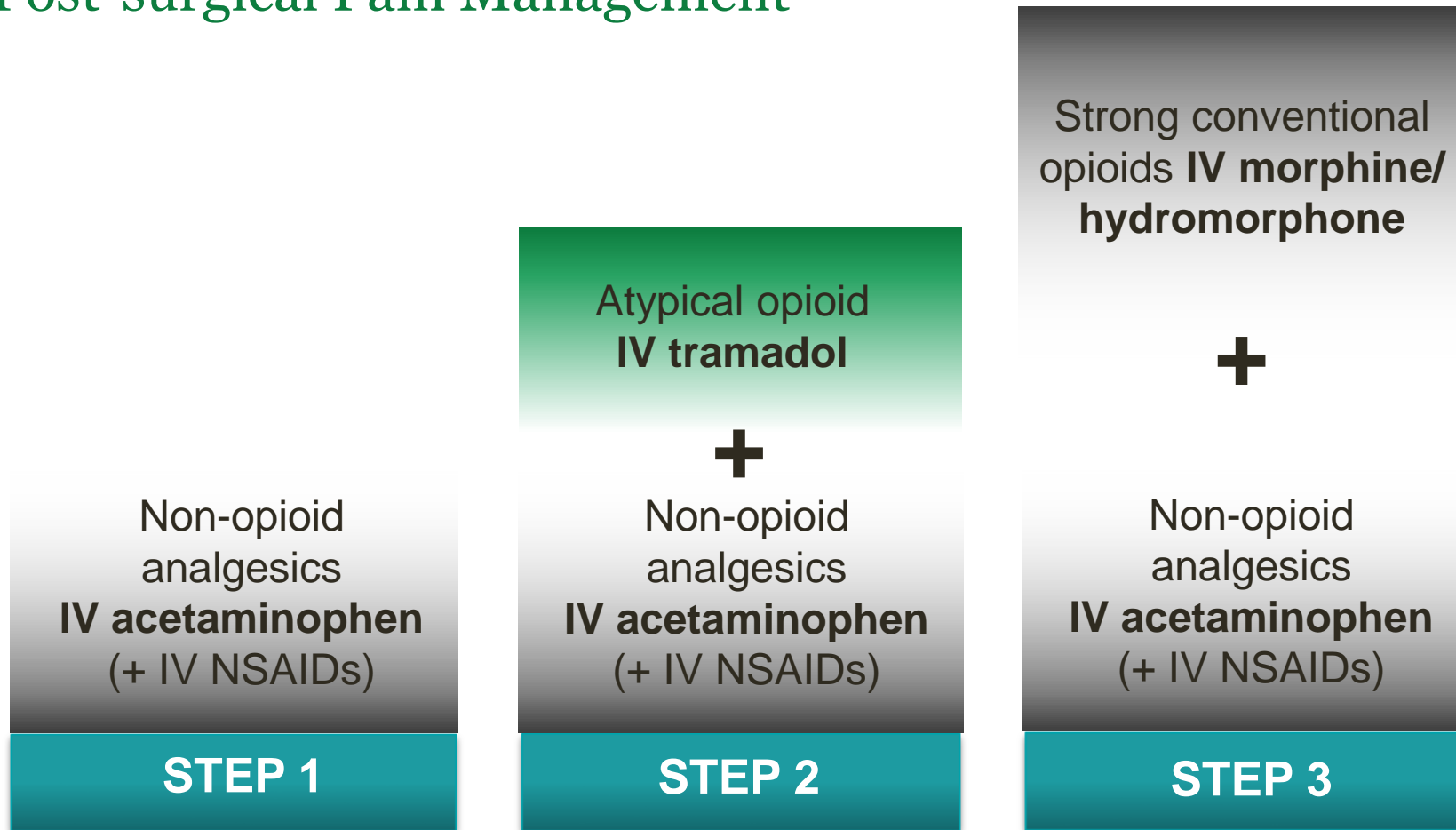
# What is the Unmet Need in Post-op Pain Care?

## Current Post-Op Pain Management Paradigm



# Future Paradigm: Simplified IV “Analgesic Ladder” Post-2020

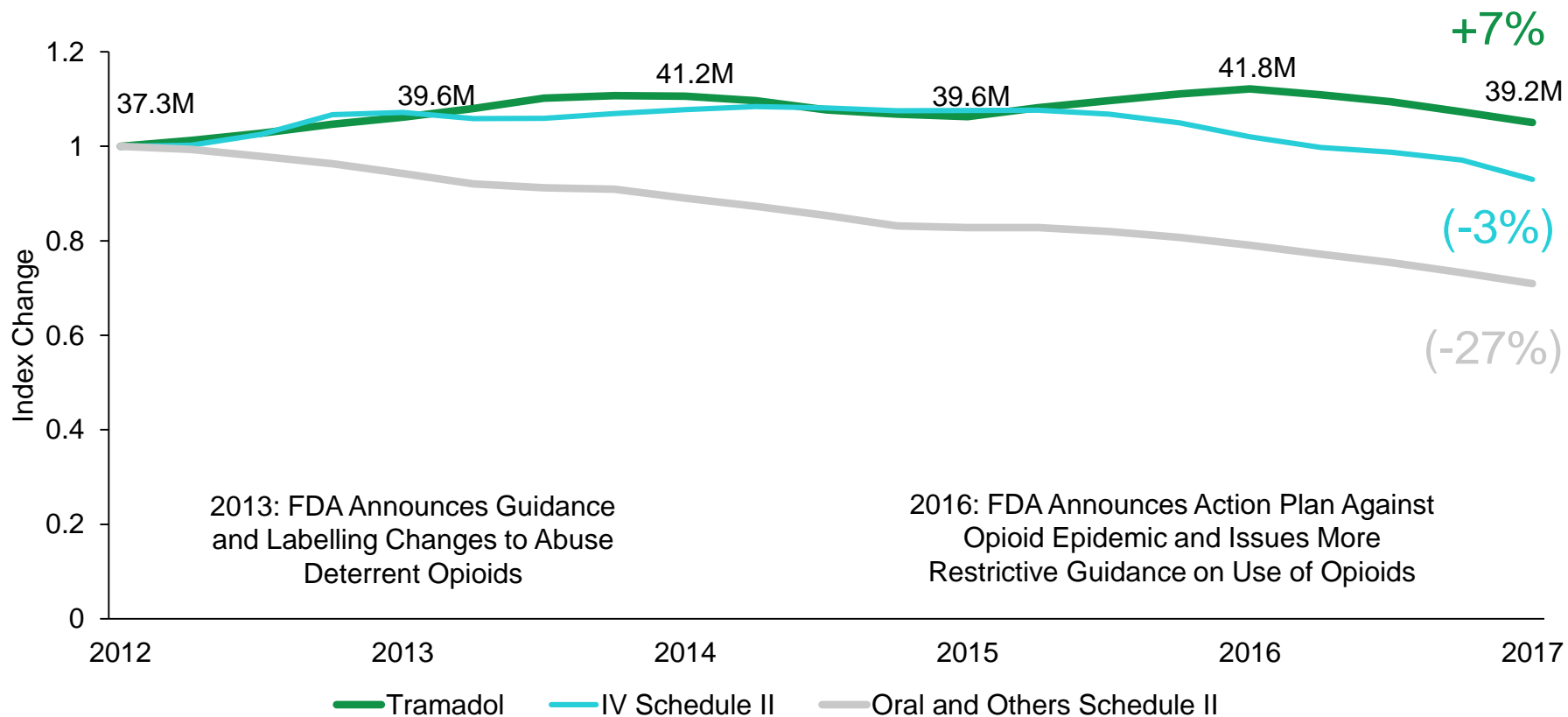
Systemic Pharmacotherapy to Remain the Mainstay of Post-surgical Pain Management



# Oral Tramadol is Widely Prescribed in the U.S.

Oral Tramadol Usage Has Increased During the Opioid Crisis  
 Schedule II Usage Has Decreased Significantly, Less so in the IV Setting

~5 Year Period<sup>1,2</sup>



Source: Symphony Health Solutions; Note: 1. Decline shown as of 9/30/2017 2. Constraints at Pfizer's McPherson site have affected IV product supply since November 2017





# IV Tramadol Ideally Suited for Multi-modal Pain Management

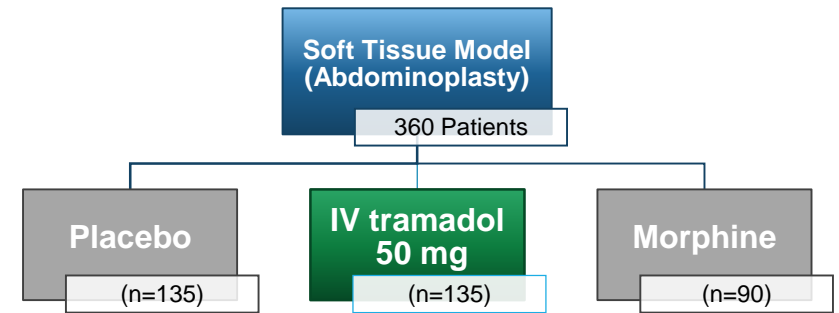
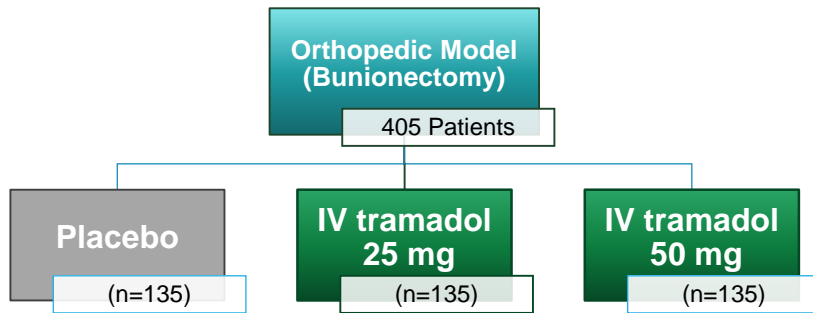
## Future Post-Op Pain Management Paradigm

IV Acetaminophen	IV NSAIDS	IV Tramadol <i>Schedule IV</i>	IV Opioids <i>Schedule II</i>
MILD	MODERATE	MODERATELY SEVERE	SEVERE
Common Limitations & Contraindications			
Hepatic Impairment	Bleeding Risk Slowed Healing Process GI Side Effects Renal Impairment	Nausea/Dizziness History of Seizure Concomitant use of Serotonergic Drugs	Strong Sedation Respiratory Depression Constipation Risk of Dependence
		Effective pain relief in place of Schedule II intravenous narcotics	

**IV Tramadol to avoid use of conventional opioid; Step-down therapy to oral Tramadol**



# 2 Phase 3 Trials – Completed in 2Q2019



## PRIMARY ENDPOINT

Sum of Pain Intensity Differences (SPID) through 48 hours post first dose

## PRIMARY ENDPOINT

Sum of Pain Intensity Differences (SPID) through 24 hours post first dose

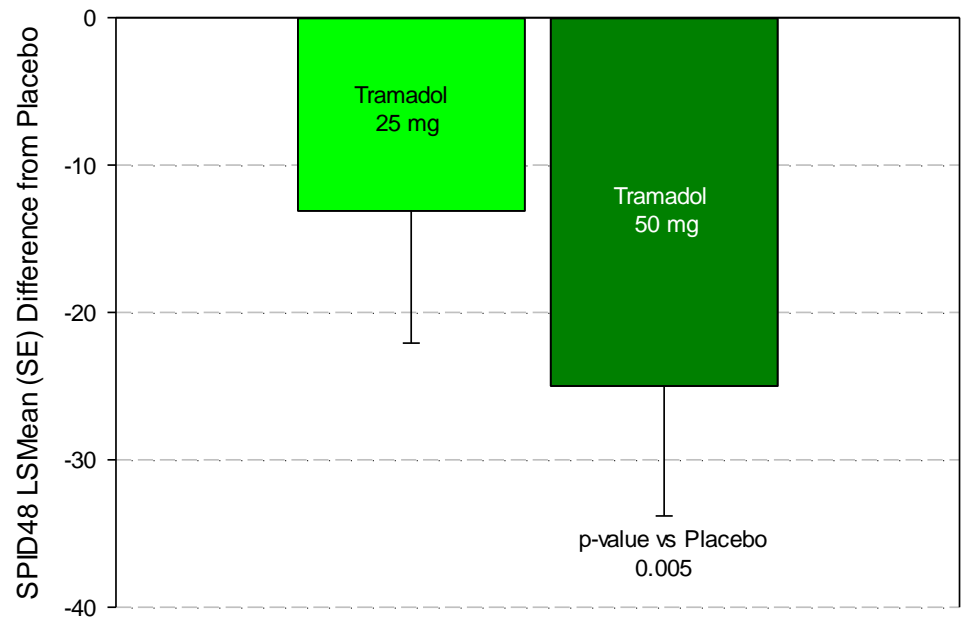
Safety Study  
(n=250)



# Bunionectomy Study Results

## IV Tramadol 50 mg Achieved Primary Endpoint and All Key Secondary Endpoints in this orthopedic model

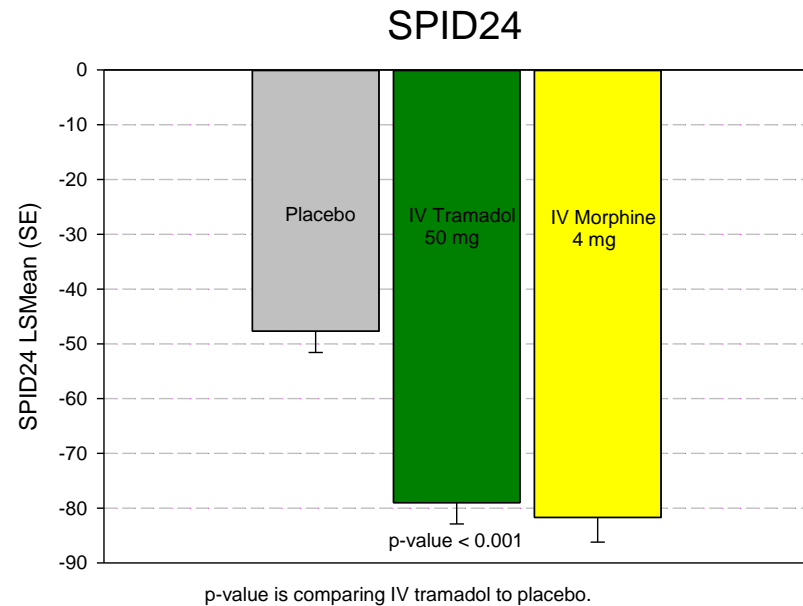
- P=0.005 for the primary endpoint of SPID48 (Sum of Pain Intensity Difference over 48 hours)
- Key secondary endpoints included:
  - SPID24
  - Total consumption of rescue medicine
  - Patient Global Assessment (PGA)
- Rapid onset of efficacy
  - Statistically significant pain reduction seen as early as 30 minutes after dosing



# Abdominoplasty Study Results

## IV Tramadol 50 mg Achieved Primary Endpoint and All Key Secondary Endpoints in this soft-tissue model

- $P < 0.001$  for the primary endpoint of SPID24 (Sum of Pain Intensity Difference over 24 hours)
- Key secondary endpoints included:
  - PGA
  - SPID48
  - Total consumption of rescue medicine
- Similar efficacy benefit to IV morphine 4 mg, a standard-of-care IV opioid



# No Surprise in Safety Outcomes

## IV Tramadol 50 mg Was Well Tolerated in both studies

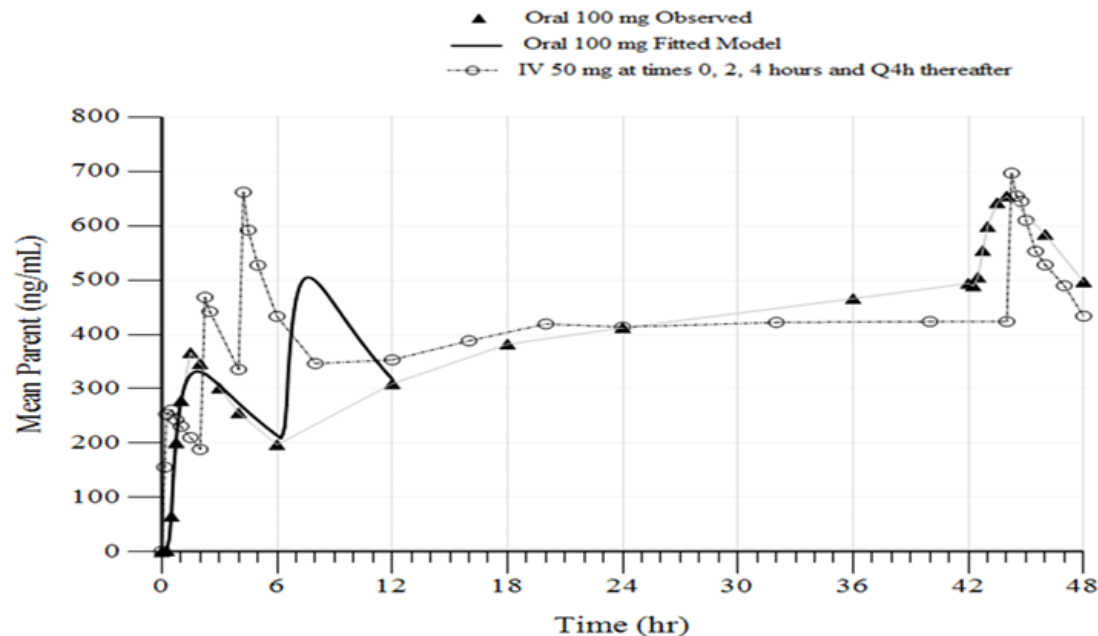
- There were no drug-related serious adverse events (SAEs)
- AE profile was consistent with known tramadol pharmacology
- The most common AEs (>10%) in the abdominoplasty study:

	Nausea (%)		Vomiting (%)		Headache (%)		Dizziness (%)	
	As reported	Placebo-adjusted	As reported	Placebo-adjusted	As reported	Placebo-adjusted	As reported	Placebo-adjusted
Placebo	37.0		6.7		14.8		6.7	
IV tramadol	69.7	32.7	38.7	32.0	18.3	3.5	12.7	6.0
IV morphine	78.5	41.5	45.2	38.5	23.7	8.9	18.3	11.6



# Novel Dosing Regimen Maximizes Efficacy and Tolerability

- IV tramadol 50 mg is infused intravenously over 15 minutes at Hours 0, 2, 4, and once every 4 hours thereafter
- Similar  $C_{max}$  and AUC to that of 100 mg oral tramadol given every 6 hours at steady state



# Strong Patent Portfolio

- U.S. Patents No. 8,895,622, No. 9,561,195, No. 9,566,253, No. 9,962,343
  - Expire in 2032
- U.S. Patents No. 9,693,949, No. 9,968,551, No. 9,980,900
  - Expire in 2036

*Third party patent strength opinion available upon request*



# Post-Surgical Pain Management is a Gateway to Opioid Dependence

## Approximately 6% of patients become new persistent opioid users in the post-surgical setting

*“In this population-based study of 36,177 surgical patients, the incidence of new persistent opioid use after surgical procedures was 5.9% to 6.5% and did not differ between major and minor surgical procedures.”<sup>(1)</sup>*

## Regimens initiated with conventional narcotics have a significant association with opioid misuse

*“After adjusting for covariates, other risk factors... including benzodiazepines ...as well as regimens initiated with hydromorphone... and oxycodone ...had a statistically significant association with opioid misuse.”<sup>(2)</sup>*

(1) Brummett CM, Waljee JF, Goesling J, et al. New Persistent Opioid Use After Minor and Major Surgical Procedures in US Adults. *JAMA Surg.* 2017;152(6):e170504.

(2) Brat GA, Agniel D, Beam A, et al. Postsurgical prescriptions for opioid naïve patients and association with overdose and misuse: retrospective cohort study. *BMJ.* 2018;Jan 17;360:j5790.





# Opioid Crisis Puts Pressure on the Use of Conventional Narcotics

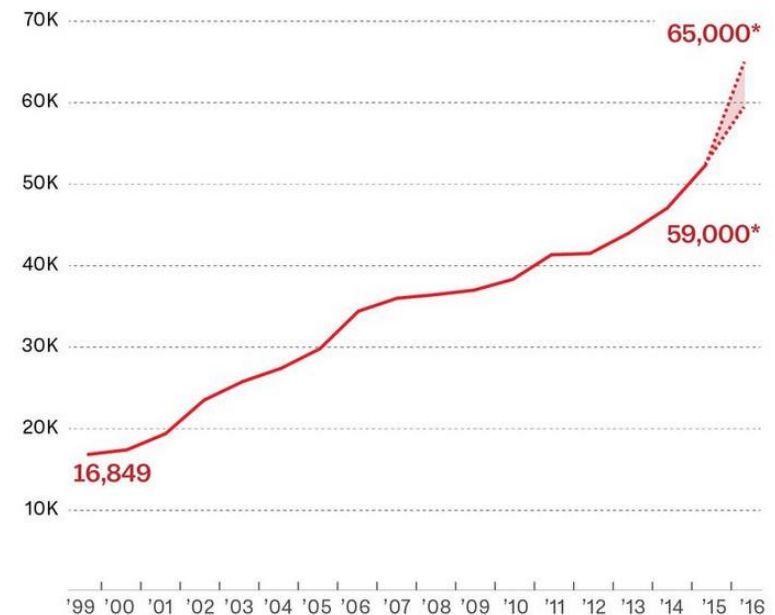
## “IV to Oral” Tramadol is Positioned to Help Reduce Conventional Opioid Usage in the Postoperative Setting

- **Release of the CDC guidelines:**

*“When opioids are used for acute pain, clinicians should prescribe the lowest effective dose of immediate-release opioids and should prescribe no greater quantity than needed for the expected duration of pain severe enough to require opioids. Three days or less will often be sufficient; more than seven days will rarely be needed.”*

- **DEA has proposed a 20% reduction** in the manufacture of opioids for 2018
- **CVS/other pharmacies limiting opioid (new) prescriptions** to 7 days and the daily dosage (mg)

### Drug overdose deaths



\*Estimate based on preliminary data

SOURCE: National Institute on Drug Abuse, The New York Times



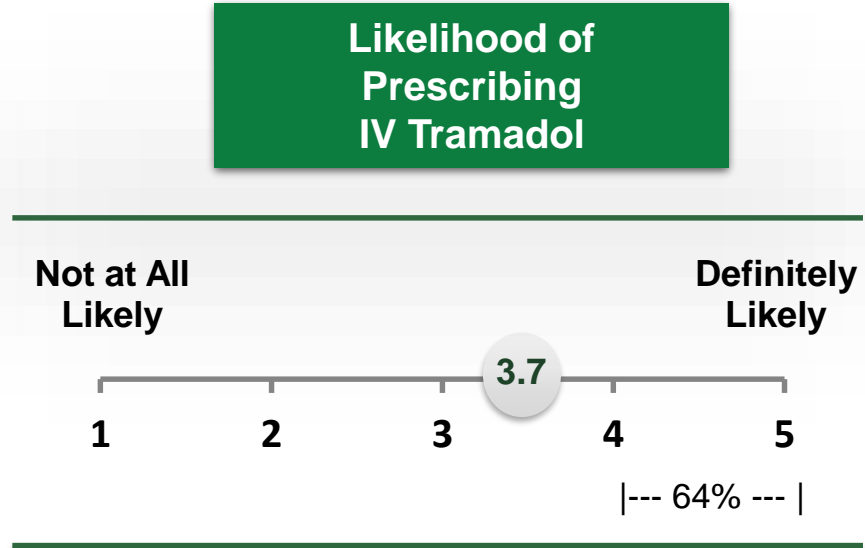
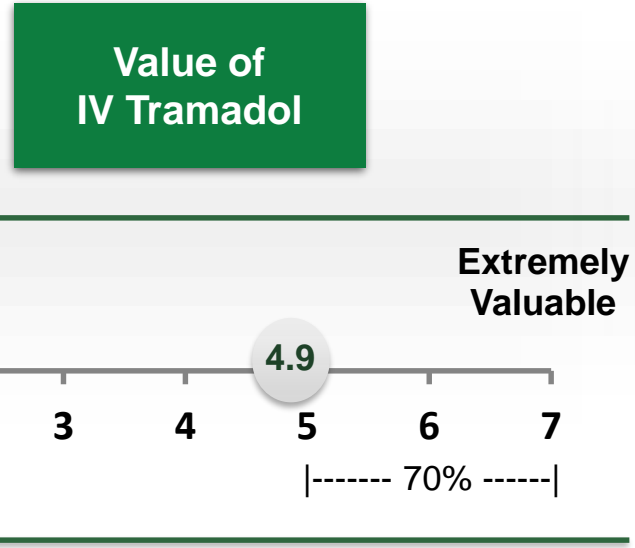
# Physician Excitement for IV Tramadol Product Profile

**70% of physicians rated IV Tramadol “5 or higher” on the Value Scale (1-7)**

- 80% of orthopedic surgeons and 76% of general surgeons rated IV Tramadol “5 or higher”

## Strong interest in prescribing IV Tramadol

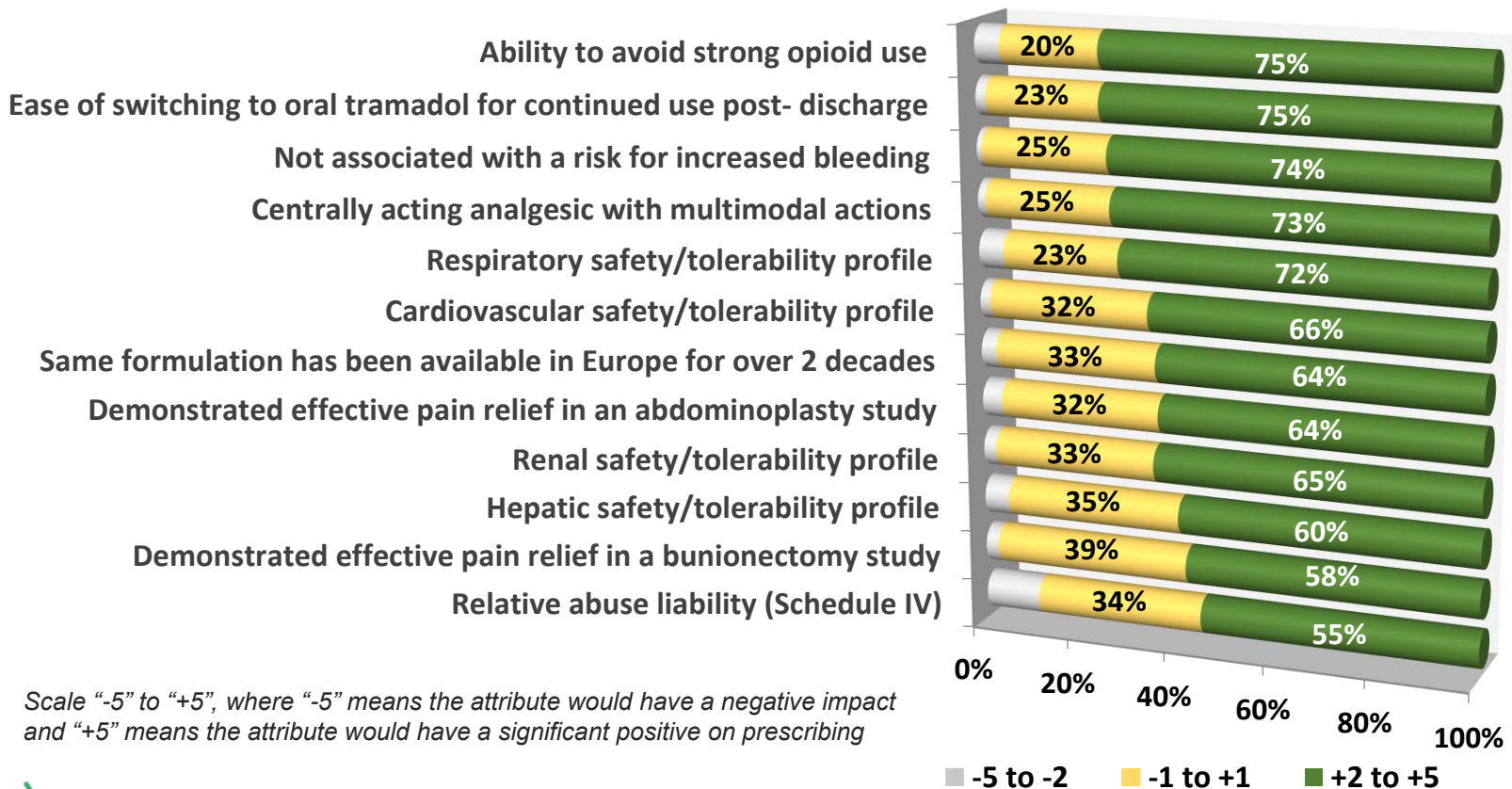
- Almost two-thirds (64%) were “*probably-definitely*” likely to prescribe;
- Orthopedic surgeons displayed the highest prescribing intent (74% - “*probably-definitely*”)



# Characteristics Supportive of IV Tramadol Usage

The potential for IV Tramadol to offer an alternative to use of strong opioids was viewed as the most significant enticement to prescribe

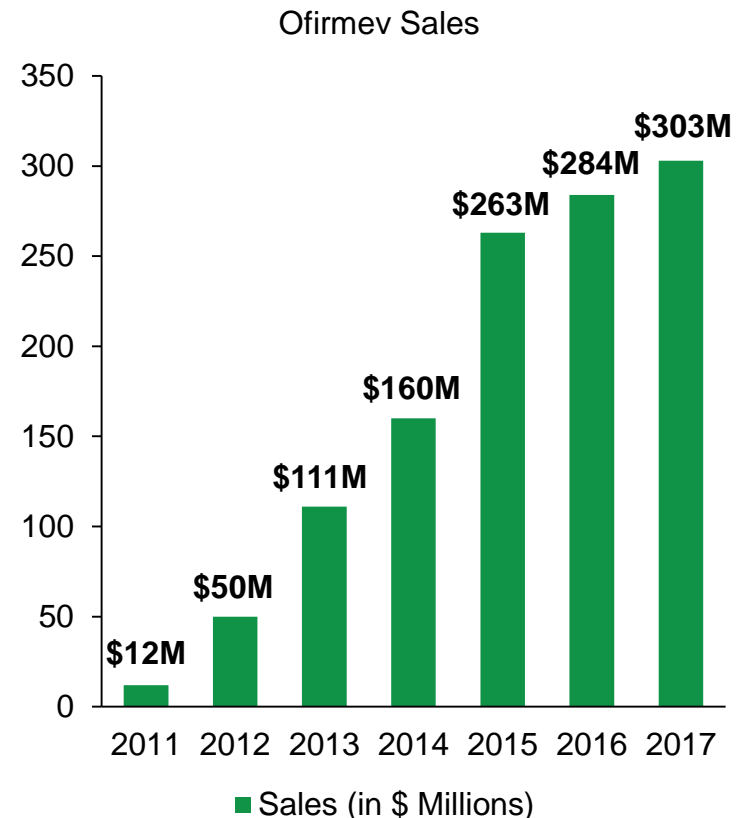
- A direct transition from an IV to oral formulation and potential safety benefits vs. both opioids and non-opioids would also be very meaningful to clinicians



# A Success Story – IV Acetaminophen

## Cadence Pharmaceuticals - OFIRMEV®

- Licensed drug from Bristol-Myers Squibb in 2006 – upfront fee of \$25 million and \$15 million milestone upon FDA approval
- FDA approval in November 2010 and launched in January 2011
- Acquired in February 2014 for \$1.3 billion by Mallinckrodt
- Currently accounts for ~30% of the total dollar market on approximately 3 to 4% of the unit volume of the U.S. analgesics market
- Expected authorized generic launch in December 2020



# Acquisition Agreement signed with InvaGen (a Cipla subsidiary)

- At first stage closing in February 2019, Invagen acquired 5.8M shares @\$6 per share for \$35M representing a 33.3% stake in Avenue on a fully diluted basis
- At second stage closing, Invagen to purchase remaining shares for up to \$180M subject to certain terms disclosed in the 8-k and proxy
- In event of second stage closing, Avenue shareholders also to receive contingent value rights based on annual net sales and gross profits of IV Tramadol



# Milestones

InvaGen agreement-Stage 1 Closing

1Q 2019



Submit NDA

Year-end 2019

InvaGen agreement-Stage 2 Closing

2020 - 2021





---

AVENUE THERAPEUTICS, INC. | NASDAQ: ATXI | JUNE 2019